Mid Term Business Plan (2021-2023) Progress Update 2021 Summary & 2022 Plan

February 15, 2022 Member of the Board Global CEO and Representative Executive Officer **Shu Ishibashi**



Mid Term Business Plan (2021-2023) "Aggressive approach" and "Challenge"

	2021			2022	
COVID-19 Impact	Gradual recovery	Recovery	February		
Stage	Crisis management	Sustaina	bility at the core		Transformed
			"strong" Bridgestone		
Core business	■ Tire business Rebuilding earning power: Business portfolio and manufacturing footprint restructuring, Expense and cost structure reformation Premium business strategy: Flexible agile management, Dan-Totsu product strategy - new premium ENLITEN				
Growth business	■ Solutions business Accelerate global expansion Expansion of Tire-centric solutions / Retail service / Mobility solutions		〈2023 Target〉 _{Tire}	Solutions 20%	
Exploratory business	■ Start in areas where Bridgestone can leverage our core competencies: explore technology and business model Upstream of supply chain – Guayule business/ down stream of supply chain – Recycle business, New challenge of Diversified products business – soft robotics business				
Diversified products business	■ Sharply focus on areas where Bridgestone's core competencies can be leveraged				
Enablers for execution Core Competencies	■ Reinforce foundation for financial strategy: Reinforce management structure and portfolio management ■ B-HRX: Reinforce development of digital talent ■ Bridgestone design "Circle Aesthetics"				



2021 Summary & 2022 Plan:

"Aggressive approach" and "Challenge" "Transform change to opportunity"

Past negative legacies - Tackle squarely without delay -

■ Rebuilding earning power

- Execute manufacturing footprint and business portfolio restructuring: Mid Term Business Plan (2021-2023):
- Approx. 40% reduction of manufacturing sites (2019: approx. 160 sites) 2021: Restructuring of 30%(50 sites) manufacturing footprints
- Become profitable across entire portfolio in Mid Term Business Plan (2021-2023):
 - 2021: Achieved profitability in Russia/Africa business, Diversified product business
 - 2022: Plan to be profitable in India & China Truck and Bus business
- Execute expense and cost structure reformation:
 - Reduction of fixed cost: Proceeded as planned

Execute rebuilding earning power ahead of plan

■ Enhancement of enablers for execution

- Reinforce foundation for financial strategy
 - : ROIC as the critical management index
 - 2021: Evaluate "Earning power" by region/business thoroughly Established Global controller function (Scrutinize 23 investments, total 230 B JPY in 2021)
 - 2022: Evaluate investment from sustainability point of view, enhance investment management to secure global optimization

*1 OE: Original Equipment, *2 REP: Replacement

Immediate issues - Focus on "execution" and "delivering results"-

- Accelerate the transformation toward "strong" Bridgestone by 2023 / Improve the qualify of business thoroughly
 - Flexible agile management/ prompt response to the changes in business environment
 - < Price management & improvement of sales MIX: 2021&2022>
 - · Reinforce strategic price management (including price increase)
 - Improve sales MIX: Sales expansion of high value added products
 - Increase the ratio of passenger car high rim diameter (HRD) tires sales
 - < Supply chain management based on global optimization: 2021&2022>
 - Maximize utilization of existing assets / Support U.S. & Europe with the supply from Japanese and Asian plants while keeping "local production for local sales" as our basic principle
 - · Improve cost by global procurement projects
 - 2021 1st half: Capture the demand recovery in mainly U.S. & Europe, and execute sales with "aggressive approach"
 - 3rd quarter~: Minimize impact of OE*1 tire demand reduction resulting from semiconductor shortage through solid growth of REP*2 tire sales Reinforce price/cost management responding to inflation in raw material, ocean freight and energy and labor shortage & labor cost up in North America.

2022: Respond promptly with price management for the continuous inflation

Continue moving forward in 2022 / Transform change to opportunity with "Aggressive approach" and "Challenge" spirit



2021 Summary & 2022 Plan:

"Aggressive approach" and "Challenge" "Transform change to opportunity"

Lay foundation for the future growth 2022 initiatives

■ Expansion of premium business strategy :

New premium for EV era

- <ENLITEN business strategy>
- Expand ENLITEN, the Innovative tire technology optimized to fit EV 2022-2030: Launch 90 products for Passenger & Light truck tires 2030: Approx. 100% of fitment of ENLITEN for passenger & light truck tires
- Business growth vs Sustainability,
 Customization of tire performance vs productivity improvement /
 cost optimization throughout value chain

Simultaneously create value that can sometimes be contradictory

⇒ Gain competitive advantage

Strategic growth investment

<Core business>

Rebuild mid-long term manufacturing footprint

- · 2022:
 - Start studying global manufacturing footprint from a mid-long term perspective
 - Execute investment to expand manufacturing capacities responding to sales with "aggressive approach"
 - Replace production equipment from passenger Low Rim Diameter to High Rim Diameter
 - Invest for Japanese and Asian manufacturing capacities expansion while keeping "local production for local sales" as our basic principle
 - Structure Japanese manufacturing as a global core Promote Sister plant system/ Fighting mother plant system
 - · Study and execute the investment for sustainability

< Solutions business >

- Expansion of retail & service: improve user experience (UX)

 Based on the global solutions network, provide the service customized to each customer and deliver peace of mind and safety.
 - 2021: Enhanced mobile van service (U.S. and Australia)
 Expanded EV charging solutions network (U.S. & Europe)
 Expanded subscription model (Europe, U.S. and Japan)
 - ⇒2022 Continuously enhance and expand the service
- Global expansion of mobility solutions:
 - 2021: Acquired Azuga Holdings digital fleet solutions provider in North America Started digital data service by Webfleet solution in Europe
 - •2022: Agreed acquisition of Arevento by BRISA, Bridgestone's affiliated company Maximize the synergy between Webfleet Solutions in Europe and Azuga in North America
- Enhancement of mining solutions:
 - •2021: Acquired Otraco a solutions provider for OR tire management and services
 - 2022: Enhance solutions with strong real x digital

Build solid foundation of solutions business

Determine growth potential and profitability of each business

⇒to establish as "growth engine"



2021 Summary & 2022 Plan:

"Aggressive approach" and "Challenge" "Transform change to opportunity"

Lay foundation for the future growth 2022 initiatives

Exploratory business:

Aim for commercialization with small scale in next mid-term business plan period (2024-2026)

2022:

- Upstream of supply chain:
 Guayule business Explore toward commercialization
- Downstream of supply chain:

Recycle business – Explore technology with co-creation

Japan: Co-create with partner and conduct large-scale experiment by 2030, aiming for early commercialization

- Soft-robotics business:

Explore business model on a co-creation basis

■ Driving DX (Digital Transformation) and building digital foundation 2021:

High-level digital talent: approx. 1200 people globally

 Reinforce cooperation with external partners and drive development Adoption of global cloud partner

2022:

High-level digital talent: planning approx. 1400 people globally

⇒Continuously develop and recruit digital talent and accelerate DX

■ Realization of sustainability business framework

- Carbon neutrality

2021: CO₂ emissions (forecast) over -20% (vs 2011)

- Bridgestone group company, BSEMIA, switched to 100% renewable energy in all of Europe locations (electricity)
- 4 plants in Japan switched to 100% renewable energy (electricity)
- Reinforced utilization of carbon pricing (Scope 1-2)

2022

- Expand renewable energy continuously (electricity)
- Drive efforts for carbon neutrality in manufacturing sites by capital investment etc.
- Reinforce CO2 emission reduction activities throughout value chain, including Scope3
- Linkage with ENLITEN business strategy

2023: CO2 emissions over -30% (vs 2011)

2030: CO2 emissions -50%(vs 2011)

/Reduction more than 5 times of emission

2050: Carbon neutrality

- Circular economy

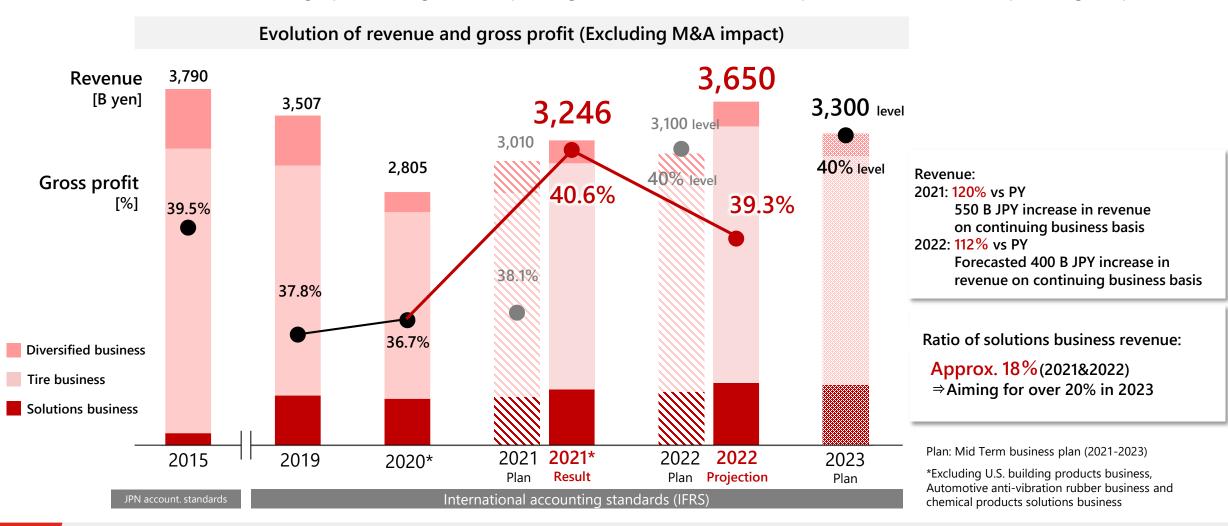
· Recycle business on a co-creation basis, linkage with ENLITEN business strategy

2020: Recycled & renewable material ratio 37%

2030: Recycled & renewable material ratio 40%

2021 Summary & 2022 Plan: Accelerate transformation to a "Strong" Bridgestone

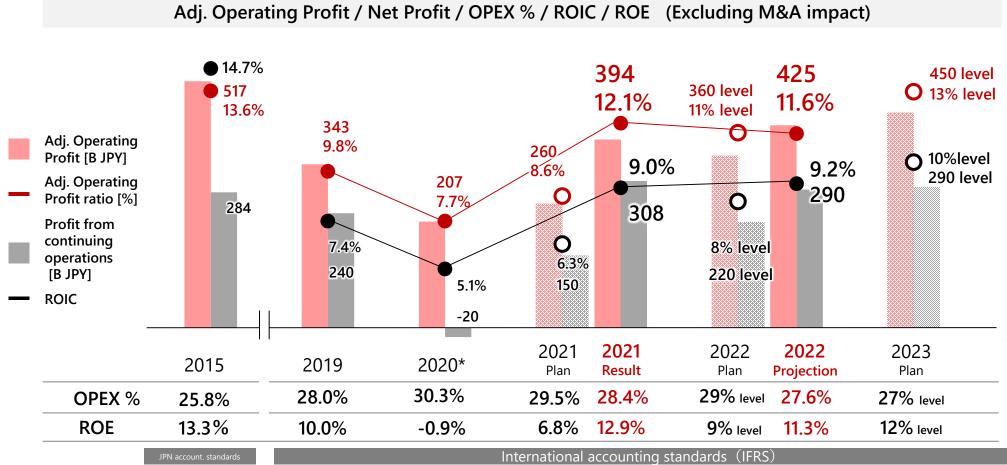
■ 2021: Achieved 2022 level ahead of plan through rebuilding earning power and execution of premium business strategy 2022: Continue to enhance strategic price management responding to increase of raw material price and minimize the impact on gross profit [%]



2021 Summary & 2022 Plan: Accelerate transformation to a "Strong" Bridgestone

■ 2021: Achieved 2022 plan ahead of schedule

2022: Will be close to 2023 plan level, ROIC that indicates "Earning power" will be above 2021 level, and plan to improve continuously



Nearly 190 B JPY profit

Forecasted 30 B JPY

profit increase on a

continuing business basis

business basis

increase on a continuing

Adjusted OP:

2021: 190% vs PY

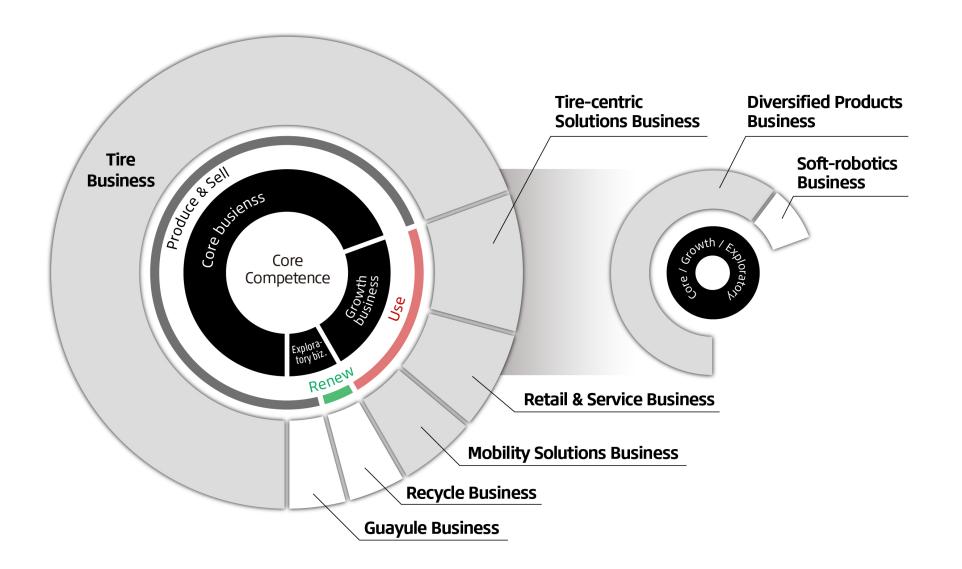
2022: 108% vs PY

Plan: Mid Term Business Plan (2021-2023)

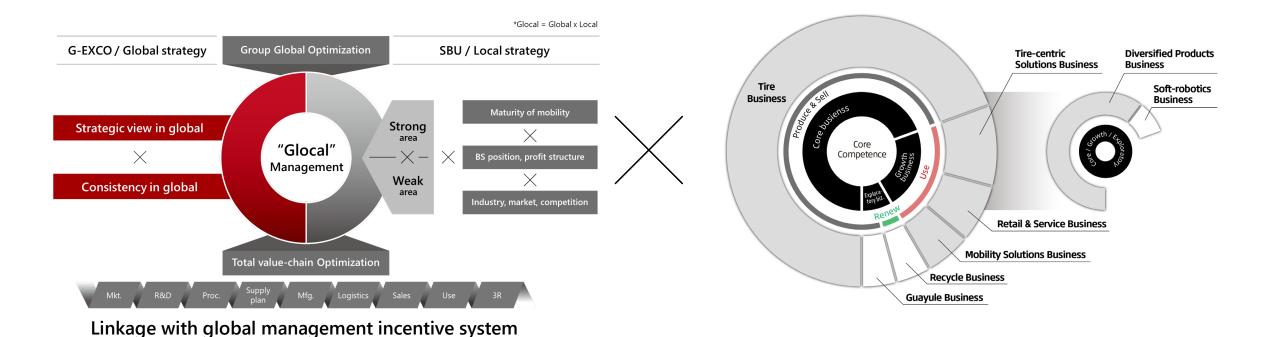
^{*} Excluding U.S. building products business, Automotive anti-vibration rubber business and chemical products solutions business



New business portfolio "Five business" + Exploratory business



New glocal · portfolio management - Flexible agile management



Based on glocal management structure that Bridgestone has enhanced in two years from Mid-Long Term Business Strategy Framework (disclosed in 2020), we will reinforce portfolio business management, and build flexible agile management that can leverage each business strength



Rebuilding earning power & Premium business strategy

Rebuild earning power

: Manufacturing footprint & business portfolio restructuring progress update

Execute manufacturing footprint & business portfolio restructuring over a mid-long term

Mid Term Business Plan (2021-2023) - Global manufacturing footprint restructuring

(incl. tire, diversified products & material manufacturing sites) : Approx. 40% reduction by 2023 from approx. 160 locations in 2019



2022: Continue consideration from a mid-long term point of view

Rebuild earning power: Expense and cost structure reformation -OPEX improvement through structure reformation-

■ 2021: Improved both fixed cost and variable cost, exceeded plan 2022: Continue expense and cost structure reformation

[B JPY]	2019	2020		2021
Fixed Cost	Reduction i	n 2019~2023 from structure reformation: total -37 B JP	Y (improvemer	nt of 20 B JPY more than planned)
			Plan	Result
		Operational productivity improvement	-1.5 B JPY	-1.5 B JPY
		Restructuring of organization & review of wage system	-13 B JPY	-13.7 B JPY
		Reexamination of sales promotion & brand strategy	-8.5 B JPY	-8.5 B JPY
		Restructuring of manufacturing footprint, business portfolio and integration of office facilities, etc.	-12 B JPY	-13 B JPY
			-35 B JPY	-37 B JPY
	Reduction in	2019~2023 from structure reformation: total – 9.7 B JP		
Variable Cost			Plan	Result
		Consolidate/rationalize warehouse	-4 B JPY	-2.3 B JPY
		Control unit price of logistics	-1 B JPY	-3.1 B JPY
		Cost reduction through procurement system reform	-4 B JPY	-4.3 B JPY
			-9 B JPY	-9.7 B JPY

Premium business strategy: Flexible agile management



Promotion of flexible agile management throughout supply chain(EtoE) responding to changes in business environment Continue thorough improvement of the quality of business

Marketing R&D Procurement Production Manufacturing Logistics Sales Customer Use 3R

■ Promotion of flexible agile management

- Supply chain management responding promptly to changes in business environment and demand

2021:

- Maximized utilization of existing assets
- Captured demand recovery in U.S. & Europe with the supply from Japanese and Asian plants while keeping "local production for local sales" as our basic principle
- · Improved cost by global procurement projects

2021 1st half

- Executed sales with "aggressive approach" responding to demand recovery mainly in U.S. & Europe

3rd quarter ~

- Minimized impact of OE*1 tire demand reduction resulting from semiconductor shortage through solid growth of REP*2 tire sales
- Reinforced price/cost management responding to inflation in raw materials, etc.

2022: Build more resilient supply chain management

• Manufacturing improvement: Structure Japanese manufacturing as a global core Sister plant system/ Fighting mother plant system Reinforce strategic price management to respond promptly to the increase of raw material price, ocean freight and labor cost in North America (including price increase)

2021:

- Executed multiple price increase in global major regions such as quarterly price increase of PS REP*2 tire in North America
- Offseted the inflation in raw material, ocean freight and labor cost with improvement of price and sales mix

2022:

- Execute price increase globally responding for the continuous inflation with agility
- Plan the improvement of price and sales mix exceeding the impact of increase in raw material price

*1 OE: Original Equipment, *2 REP: Replacement



Premium strategy: Sales expansion of HRD (High Rim Diameter) tires for passenger cars



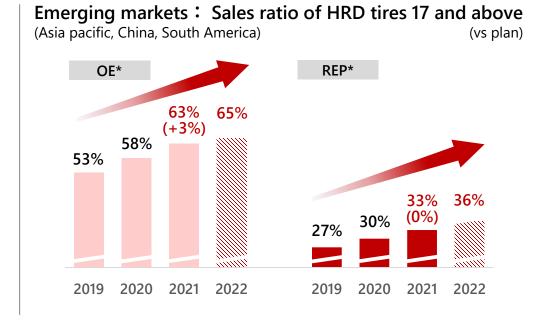
Continue thorough improvement of the quality of business

* OE: Tires on new vehicles / REP: Tires for replacement **Plan: Mid-term business plan (2021-2023) ***Sales share: Bridgestone estimation



Expand HRD tire sales for passenger cars

U.S. & Europe: Sales ratio of HRD tires 18 and above (vs Plan**) Sales share** of HRD tires 18 and above OE* REP* (INDEX: 2021 Q1=100) 61% 63% REP* (+1%)100 99 2020 2021 2022 2022 2019 2021 2021 Q3 Q4



The shift to higher inches is ahead in OE market, Take in the recursion demand from OE to REP

Q1



Premium business strategy: Dan-Totsu product strategy

■ ENLTITEN business strategy - Business growth & Sustainability, Customization of tire performance & productivity improvement / cost optimization throughout value chain

New premium business strategy for EV era to simultaneously create values that can sometimes be contradictory



Roll out since 2010

1st generation

Eco-friendly product

⇒ 80% of all products (End of 2021)

The innovative tire technology optimized to fit EV, achieving both environmental and driving performances and contributing to expand driving distance of EV

ENLITEN - New premium for EV era-

Linkage with commonality & modularity,

- Improve tire performance which is customized based on each user's condition
- Improve productivity and maximize economic value across entire value chain
- · Maximize social value & customer value for sustainability
- Expand from passenger car tires to light truck and truck and bus tires / ENLITEN Evolve into "business" strategy with technology products business model

2021

Expand from PS OE fitment in Europe

OE fitment on major manufacturers such as MercedesBenz, BMW, VW, Nissan, etc



Co-creation with emerging OE manufactures based on partnerships with sustainability as its core (Lightyear: Lightyear One, Fisker: Ocean)

2022

Co-creation with Mercedes-Benz



VISION EQXX (EV concept car)
: Contribute to realization of driving
distance over 1,000km by the fitment of
Turanza Eco with ENLITEN

Launch truck and bus tire with ENLITEN in Japanese market

Build "ENLITEN business strategy" which maximizes society value and customer value across the value chain (EtoE) to expand the fitment on PS REP tires from 2024



2030

Number of ENLITEN product launch

(2022~2030 in total)

- PS : approx. 60 products

- LT : approx. 30 products

- TB: approx. 90 products

Fitment of ENLITEN (REP)

- PS & LT : approx. 100%

- TB: over 70%

^{*} OE: Tires on new vehicles, REP: Tires for replacement



 $^{^{\}star}$ PS : Passenger car tires, LT : Light Truck tires, TB : Truck & Bus tires

Growth business: Global expansion of solutions business

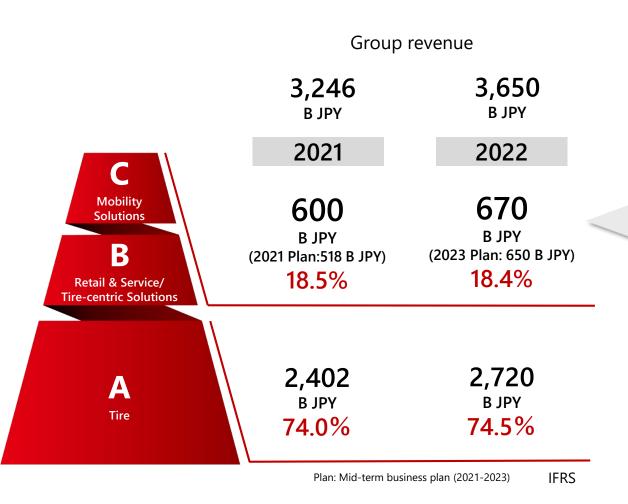
Expansion progress of major solutions business

		Bridgestone's major solutions	Europe	Japan	Australia	U.S.
Tire- centric solutions		Retread solutions (tire + retread + maintenance)		TPP ^{*1}		<u>bandag</u>
Solutions	00	Mining solutions (expand to mines in AUS & Chile with Japan as CoE*2)	_	41 mines		_
	60 60	Aviation solutions (expand to airlines globally with Japan as CoE)	_	■ SUP/CPL*3 ■		_
Retail & s	ervice	Subscription (Package with tire + maintenance + service)	mobox =			/RESOLV.
		Mobile van service			LUBE MOBILE THE MECHANIC THAT COMES TO YOU	DIRECT
		Retail service (tire centric services + maintenance)	FIRSTSTOP	タイヤ館	seleci	Tirestone Complete auto care
		Retail financial services				Credit Card
Mobility solutions		Fleet solutions	webfleet solutions		webfleet solutions	azūga.
<u> </u>		Digital data service	webfleet			

**1 TPP: Total Package Plan, **2 CoE: Center of Excellence, **3SUP:Single Unit Price / CPL: Cost Per Landing

- Solutions business revenue

Continue expansion of the resilient business model



C Mobility solutions

- Webfleet Solutions
- Azuga

23 B JPY (2021) ⇒ 32 B JPY (2022)

B Retail & Service

 Services at equity stores (incl. N. America retail financial services revenue)
 For passenger cars and commercial fleets

Subscription (mobox, etc)

33 B JPY (2021)
$$\Rightarrow$$
 40 B JPY (2022)

Tire-centric solutions

• Truck & Bus retread sales (global)

New business form (not conventional tire sell-out)
Mining solutions, Hose solutions,
Aviation solutions, Truck tire mileage sales, etc

600 B JPY (2021) \Rightarrow 670 B JPY (2022)

Growth business: Accelerate global expansion of solutions - Expansion of solutions business combining "real" x "digital"



Truck and Bus Tire-centric solutions + Mobility solutions



Mining solutions



Passenger cars Retail & Service

Retread



Subscription model



Subscription of all in one contract included new tire, maintenance and retread

Propose proper new tire, retread according to each customer conditions of use, provide maintenance according to each customer's situations of use

Mobility solutions

Digital fleet solutions that supports efficient mobility operations with securing customers' peace of mind, safety, and maximizes social value, customer value such as safety, environment, economy and productivity



Dan-Totsu product



Mining vehicle and tire monitoring digital tool

Based on Dan-Totsu product "MasterCore", contribute to the optimization of mining operations, combining strong "real" such as "Dan-Totsu service" and "Dan-Totsu network" and "Digital" which collects and analyze tire/vehicle data in real time

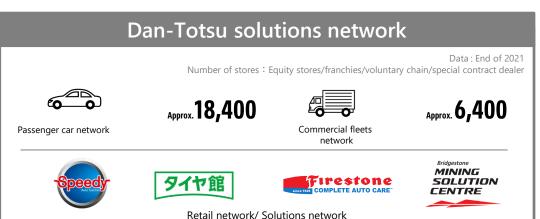


Tire and maintenance subscription customized to each customer needs





In order to provide tire/vehicle maintenance customized to each customer, visit customers and provide services









- Passenger cars Retail & Service
- Reinforce value proposition during the "use" of tires UX Provide tire & vehicle maintenance customized to each customer through Dan-Totsu solutions network
 - Reinforce Retail & Service



Enhancement of EV charging solutions network in U.S. & Europe

N. America: Partnership with Blink Charging (EV Charging solutions provider)

subscription model **Expand from Europe**

to U.S. and Japan

Expansion of

of contracts





Europe

· Passenger cars network

(FIRST STOP, Speedy, etc)

- : Equity stores approx. 500 stores?sties? Franchise approx. 600 stores, etc.
- EV charging solutions network (collaboration with EVBox group)
 - : Bridgestone retail network in Europe approx. 3500 ports Charging ports provided by EVBox group approx. 130,000 ports





- · Passenger cars network (B-Select etc)
- : Lube Mobile approx. 200 vans



Passenger cars network (TIRE-KAN, etc) Equity stores approx. 400 stores, franchise approx. 200 stores, etc



Thailand

Japan

 Passenger cars network(COCKPIT etc) : Equity stores approx. 100 stores, etc

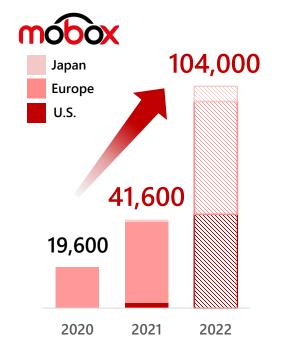
Australia

- : Equity stores approx. 100 stores etc
- · Mobile van service



U.S.

- Passenger cars network (Firestone Complete Auto Care etc) : Equity stores approx. 2200 stores etc
- EV charging solutions network (collaboration with Blink Charging)
- : Plan to build approx. 50 ports in 2022
- Mobile van service
 - : Firestone Direct approx. 60 vans Wrench approx. 150mechanics
- Retail financial services





- Truck and Bus, Mobility solutions
- Execute strategic growth investment for global expansion of mobility solutions Connect to approx. 1,000,000 vehicles mainly in U.S. & Europe in Bridgestone group



No.1 position



Connected vehicles at the end of 2021 : Approx. 800,000 vehicles Plan of connected vehicles in 2022 : Approx. 850,000 vehicles

- Established legal entity as Bridgestone Mobility Solutions, which integrated tire-centric solutions and mobility solutions business in EU
- Invest in expansion of service for EV vehicles. grade up of services and geographic expansion

Create synergy

- Product/Service : Joint utilization of line-up
- Operation: Joint procurement, best practice sharing
- Technology: Resource efficiency through joint development

etc.

a Bridgestone Compan



Scale up in North America, the largest market for mobility solutions, leveraging the synergy with webfleet solutions

Connected vehicles at the end of 2021

Approx. 250,000 vehicles

Plan of connected vehicles in 2022

: Approx. 300,000 vehicles

Arvento Mobile Systems A.Ş.



Agreed on acquisition by BRISA (Bridgestone's affiliated company) Connected vehicles at the end of 2021 : Approx. 650,000 vehicles





Chile



South Africa

••• webfleet Australia

Global expansion of Webfleet Solutions Aim for leading position in each region (Connected vehicles outside of Europe/N. America at the end of 2021: over 70,000 vehicles)

BRIDGESTONE

- Mining solutions
- Further reinforcement of foundation for solutions through strategic growth investment combining "Real"x"Digital" based on Dan-Totsu product "MasterCore"



"Real"

Genba-based
On-site service
Bridgestone + Otraco*

*Completed acquisition in December 2021

("Digital"

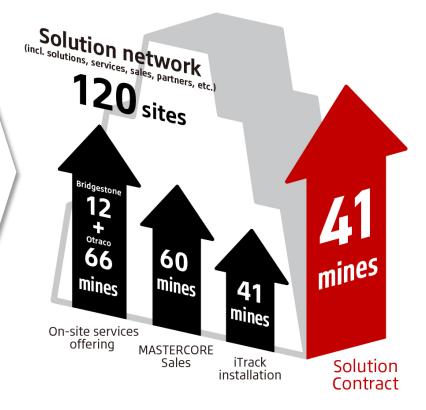
Mining vehicle/Tire monitoring tool

Otracom

Digital platform to manage life cycle of tires

"Dan-Totsu product" (Giant off-the-road mining tire)





Based on MasterCore, propose and realize solutions which can lead productivity improvement and cost optimization at customers

- Propose a way to use tires (load/speed/pressure etc) customized to the operation of each mining vehicles
- Visualize the current tire inventory in mining company and propose the effective utilization of tires
- Predict the tire demand according to customers' operation plan
 Propose the efficient tire inventory plan and operation



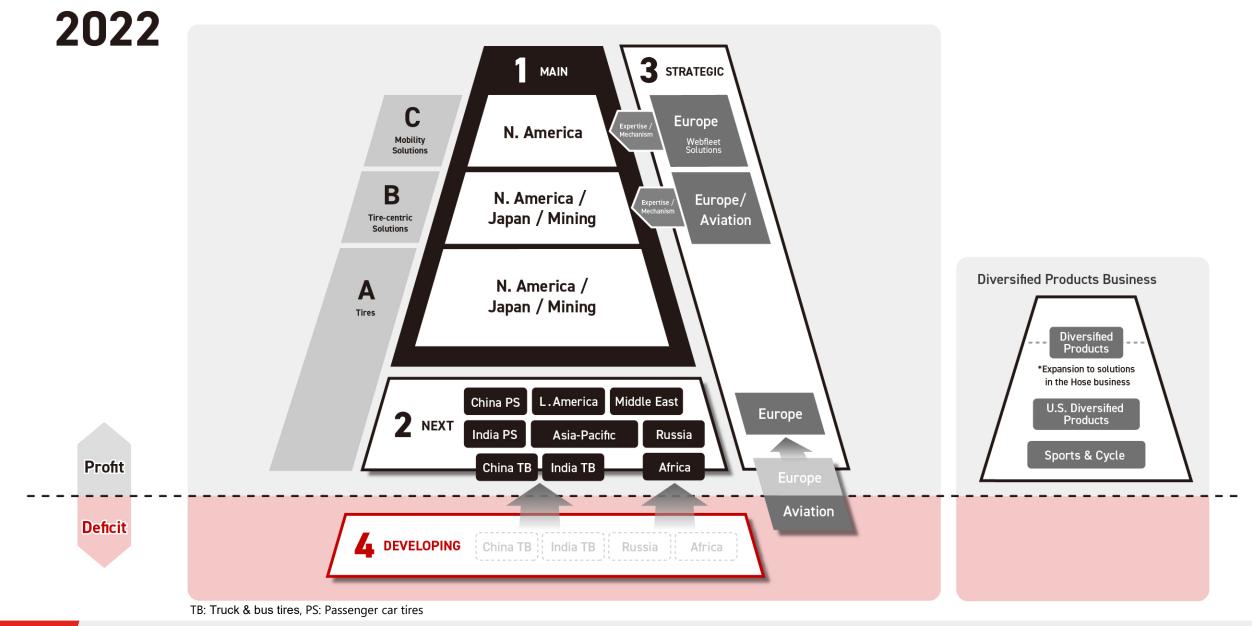
4 categories for execution MAIN·NEXT·STRATEGIC·DEVELOPING

Business portfolio

2021 3 STRATEGIC MAIN Europe Mobility Webfleet Solutions Solutions B N. America / Europe/ Japan / Mining Tire-centric **Aviation** Solutions **Diversified Products Business** N. America / Japan / Mining Tires Diversified Products *Expansion to solutions in the Hose business China PS L.America Middle East U.S. Diversified Europe 2 NEXT Products India PS Asia-Pacific Russia Sports & Cycle **Profit** Africa **Aviation Deficit DEVELOPING** China TB India TB Russia **Diversified Products** TB: Truck & bus tires, PS: Passenger car tires



Business portfolio



Exploratory business: Toward commercialization

Exploratory business: Progress update

Guayule business

"Plant to Produce Rubber" in arid zones Explore toward commercialization

• Aim to commercialize in mainly U.S. in 2026 through co-creation with partners



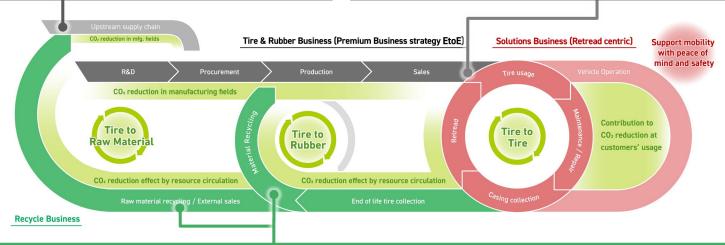
Soft-robotics business







- Leverage Bridgestone's core competencies "Mastery of rubber" and "Mastery of road contact"
- ·Continue to explore co-creation partners and aim for building business model



Recycle business

Tire to Rubber & Tire to Raw Material
Explore technology
From tire to oil and chemical products

- · Aim to build recycle business with ensuring high-quality
- Japan: Co-create with partner and conduct large-scale experiment by 2030, aiming for early commercialization
- U.S. and Europe: Towards business model building with leveraging each region's characteristics and strength, promote ecosystem building



Enablers for execution – Drive DX (Digital Transformation)

Drive DX: Reinforce development of digital talent

Reinforce cooperation with externals such as universities, incorporate new teammates through M&A, and develop high-level digital talent such as Al/algorithm experts

High-level digital talent (intermediate level and above)

: 2021 approx. 1200 people, develop and recruit approx. 200 people in 2022 (End of 2022: Approx. 1400 people)

Full DS: Reinforce external collaboration **Digital Talent** Recruit/develop Al/algorithm expert candidates through cooperation with universities, etc. ·Launch Digital talent development project: Full DS^{*1} Establishment of "Bridgestone x Tohoku University Co-creation Lab" University: Participation of young engineers, Coaching backed by advanced specialized : AI / Algorithm Expert Advanced technology & expertise Bridgestone: Dispatch of engineers, Study theme-setting & offering of data **Develop Solution Field Engineers Associate DS** •Develop engineers who can be close to customers at Genba and solve problems through using digital data Intermediate :Solution Field Engineer ·Acquire data science & Al knowledge through internal real-life examples & exercises, become capable of solving problems Associate / Assistant DS: Expand internal development opportunities All engineering staff: Expand internal development opportunities for DS · Acquire basic knowledge / method of data analytics (understand analytics / prediction model and the way to evaluate) ⇒Compulsory for new engineering staff from 2019 **Assistant DS** Beginner It is becoming established as an internal development program Company-wide: Talent development to support the Group's DX · Acquire data literacy (understand and make use of data) ⇒ Compulsory for new staff from 2021, expanding from Technical Center (Tokyo-Kodaira)



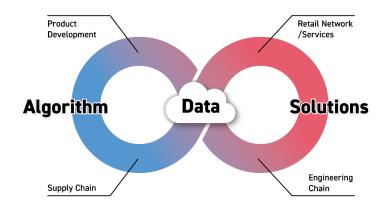
%1 DS: Data Scientist

Enablers for execution – Challenge for further driving DX

2020-Bridgestone's DX: "Real"X"Digital"

DX for Bridgestone Product Strategy Product to Society & Customer Contact to Society & Customer Provide Solutions 2^{no} New value creation 1st Start from visible value Market Procurement Supply plan Manufacturing Logistics Sales Service Use 3R

Further driving DX Connect throughout the entire value chain, global and operation



Digitalization of each value chain

2010- Material

2016- Manufacturing (EXAMATION)

2016- Tire monitoring (Tirematics)

2019- Webfleet Solutions

In order to realize DX throughout entire value chain, global and operation, Accelerate Bridgestone's DX

Strategic resource

Strategic growth investment: "Aggressive approach" and "Challenge"

■ 2021: Execute strategic growth investment for premium business strategy reinforcement and solutions business enhancement

Solutions Business

WFS Enhancement of service in Europe and global (Digital solution provider, Europe)

Acquisition of Arvento Mobile Systems A.Ş (Digital fleet solution provider, Turkey) (Agreed on acquisition by BRISA, Bridgestone's affiliated company)

Tire Business

Inauguration of new state-of-the-art
Wet Handling Track at proving ground in Italy
(Contribution to development of premium tires
and sustainability through water recycle)

Tire Business

Upgrading equipment at Shimonoseki plant (Tires for mining and construction vehicles)

Expansion of production capacity at Hikone, Tosu, Hofu and Tochigi plants
(Premium passenger car tires)

Tire Business

Expansion of production capacity at Chonburi plant, Thailand (Truck and Bus tires)

Solutions Business

Acquisition of Otraco International Pty Ltd
(Mining vehicle tire solutions provider, Australia/ Chile/ South Africa)

Acquisition of iTrack solutions business from Transense Technologies (Mining solutions provider, UK)

**Acquired in June, 2020

Solutions Business

Strategic investment in Kodiak Robotics
(Autonomous long-haul trucking technology development, U.S.)

Acquisition of Azuga Holdings Inc. (Fleet management solutions provider, U.S.)

Strategic investment in Wrench (Mobile vehicle maintenance service provider, U.S.)

Diversified Products Business

Expansion of production capacity at Williamsburg plant (Air springs for EV)

Tire Business

Expansion of production capacity at Bahia plant, Brazil (Passenger cars premium tires)

Expansion of production capacity at Santo Andre plant, Brazil (Truck and Bus tires)

2022: Consider Mid-long term manufacturing footprint/Continue to consider Asia, Japan and South America as global supply source



Strategic resources

Strategic investment / Strategic expenses

Reinforcement of premium business strategy in tire business Strategic growth investments for growth business expansion

2021	2022		
Result	Plan		
Approx. 100 B JPY	Арргох. 150 В ЈРУ		

■ Tire business

- Dan-Totsu product strategy
- Manufacturing technology
- Expansion of production capacity of premium product
- Greening of manufacturing sites

■ Tire-centric solutions business

- Retread strategy
- Tire-related services
- Subscription

■ Retail & Service business

Enhancement of mobile van and retail service

■ Mobility solutions business

- Fleet solution
- Solution network
- B-innovation (digital product design infrastructure)

■ IT Infrastructure

- Core IT infrastructure systems update
- Remote work infrastructure reinforcement
- IT security reinforcement

M&A / CVC / Strategic partnership

Accelerate business through strong co-creation activities

2021	2022		
Result	Plan		
Approx. 50 B JPY	Арргох. 150 В ЈРУ		

5 priority investment areas

Enhancement of mobility solutions

Enhancement of retail & service

Tire manufacturing technology

New emerging player in mobility industry

Sustainability

Communication plan

April 21, 2022 (Thu.)

- Bridgestone Innovation Park Opening Ceremony (Tokyo, Kodaira)
- Technology innovation enabling Bridgestone 3.0 Journey, from interaction with empathy to co-creation

Progress Update planned at each quarter's financial results announcement in 2022



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